

thousands, and in our case, more than the fees that we charge. They will also save your time by filtering out apartment that do not meet your criteria. They know property values, the pros and cons of certain buildings, the rules and regulations of pricing and rents, and the in and out of the actual lease. I feel strongly that an apartment should be rented, land or house bought with the help of a good broker. it can be done without one, but to us, that's like taking pills without consulting a doctor or filling a lawsuit without a lawyer. Its possible, but its stupid. Brokers know the neighborhood and the specific markets inside and out. Engage a good broker and your chance of finding or selling the right place will be improved by about one hundred percent. The fee you pay will be one of the best investments you ever make.

#### **Property/Facility Management**

We have special bias for property management and maintenance of its facilities. We manage existing tenanted properties and new ones. Keeping the properties records (date and time) collection of rent as at when due and documentation of all leases and tenancies. Regular review of the potentials of the property, treatment of rate and bill including negotiation of such with appropriate authorities

**L'haus**  
Real Estate



*Engage a realtor*

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## INTRODUCING **Landhaus** Real Estate

L'haus, a firm of professional estate surveyor and valuers (Estate managers). We are committed to the provision of excellent real estate services in most professional and organized manner. with offices in five cities including FCT Abuja, L'haus & Co has been meeting the yearnings and aspirations of our clients with dedicated crop of employees.



### Our Services

1. Property and Facility Management
2. Project Development & Management
3. Feasibility, Viability and Management
4. Housing Projects
5. Real Estate Consultancy
6. Property Renovation & Refurbishment
7. Rating and Valuation

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### CONSULTANCY

**W**e run consultancy services that bothers on anything real estate. Our experience in the industry spanned over two decades of offering services to value clientele (customers) among whom were high net-worth individuals, blue ship companies and government agencies across the country. We work both on retainer-ship and on ad-hoc basis. We are always ready to be at your service in whatever areas you may deem fit.

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### Real Estate Tips

#### 1. **How to sell a house.**

If you are selling your home and there is no or little activity, or activity but no offers, you should revisit the price. The real estate market is volatile, and prices changes daily.

If you know that your property is valuable, remain patient, as long as you are realistic about the value, there will always be a buyer eventually.

If you have brokers, don't be too bullheaded if your broker thinks the property are worth for less than you do. The broker should be the expert, and you're paying him or her not only for service but for advice. Some people try to sell house or buy without brokers, this is not a strategy one should adopt.

If you want to be your own broker, then the best advice we have is: act like a broker. To do so will require a lot of guts, a lot of brains and a lot of patience. you will have to educate yourself on **little searches, legal forms** and the **pricing market**. All this is a big headache, which is why we always recommended using a broker.

### BROKERS

Brokers are usually educated and licensed, and there is a good reason for that. They will prevent you from making mistakes that will cost

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